

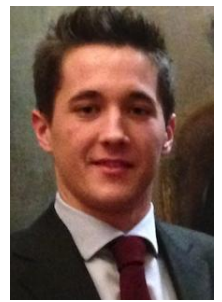
Marco Minetti

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Professional Profile: *Finance*

Being a MSc student enhanced my passion for financial markets further more reinforcing my effective background in Asset Management and motivated to start a career in global markets and wealth management. My MSc in Management gave me the opportunity to enforce my vision on the global economy and to improve my ability to optimise investments achieving successful results. Excellent communication and interpersonal skills supported by the ability to work in teams, using initiative, to tight deadlines. My objective is to find a job within my passion of investing and client management, such as in a private bank.

CAREER HISTORY:

2016-present: deVere-Italia, financial services. Milan Financial Co-ordinator

- World's leading independent financial consultancy firm
- Day-to-day activity supporting my senior area manager
- Reaching out new clients for potential business

2016-present: Bi Esse A Srl, veterinarian lab. Milan Board of Directors' member

- Leading the financial division
- Managing tax and financial planning with external consultants
- Strong focus on margins, costs and new services

June2015-present: Studio Legale e Tributario Biscozzi Nobili (Milano) e Meranti, Lugano CH *Junior accountant*

- Voluntary Disclosure expert.
- Managed directly relationships with clients and financial institutions.
- Strong capability in creating Excel files to complete the procedure.
- Achieved strong monetary results for the company.
- Enhanced skills to work under pressure and team-work.

2014-2015: Biessea Srl, Biological analysis. Milan *Consultant*

- Analysed and advised on its existing business plan
- Financial consultancy on the balance sheet
- Assisted the board of directors in identifying a business partner

May-July 2012: Cassa Lombarda SpA, Private Bank. Milan

Internship in Asset Management and Advisory desk.

- Assisted portfolio managers with daily investments.
- Supported the Advisory desk implementing and researching news and data.
- Executed papers for private bankers and clients.
- Eliminated time waste on internal processes.
- Analysed companies for investments with strong results.
- Forecasted market trends with strong results.
- Acquired Knowledge with Bloomberg platform.

EDUCATIONAL EXPERIENCE:

Oct 2014-Jun 2015: MSc *Management with Business Innovation*

“Birkbeck, University of London”-London

- Principles of Investment Management
- Portfolio and Market Analysis
- Accounting and Financial Analysis
- Dissertation in Investment Management (pending)

Jan 2014-Apr 2014: Short course in International finance.

“City University of London” - London.

Sept 2010-Dec 2013: BSc *International Finance.*

“European School of Economics” Milan, University of Buckingham, UK.

Feb 2012: **BAT**, Bloomberg Academy Test, Milan.

July 2009: **IELTS** (British Council), language certificate, London.

LANGUAGES AND TECHNICAL SKILLS:

ITALIAN: Mother tongue

ENGLISH: Full professional proficiency

FRENCH: Basic conversational knowledge

COMPUTER: Good knowledge of both Windows and Macintosh systems.
Office Suite (Word, Power Point, Excel, Outlook) and Internet.

EXTRA-CURRICULA ACTIVITIES AND PERSONAL ACHIEVEMENTS:

2015: LSE SU Alternative Investments Conference:

During my studying in London, I had the possibility to participate at this conference with CEOs and Financial managers from the most important Hedge funds and Private Equity investors.

2008-Present: *Julius Baer sim S.p.A., Fineco Bank S.p.A and Banca Esperia S.p.A.*

Trading with a medium and long-term prospective with most assets (equity, bonds, ETF, funds and forex).

1998-Present: Member of the *Golf Club Milano*. Attendance in all the most prestigious competitions at the national level and worldwide. Also two appearances at the Italian international championship (Villa D'Este, 2008-2009) with a zero Handicap.

I also practice other sports at an agonistic level such as: Football, Basketball, Skiing and Squash. All of them with a specific personal training aim to get the best performance.

2008-2012: Member of the *Rotary* Leonardo da Vinci (Milan) and treasurer of the *Interact club*.

2008-Present: Since 2008 I participated to many charity events and took part into their organisations for rising money and managing the public relations. These no-profit organisations deploy money on different purposes such as: water wells creation in Africa or research against the Cancer (**AIRC** foundation).

INTERESTS:

- Stock and bond Markets
- Entrepreneurship
- Start-ups and Innovation
- Golf
- Football
- Gym and Squash
- Travel
- Languages and cultures
- Charity

Reference: Available upon request